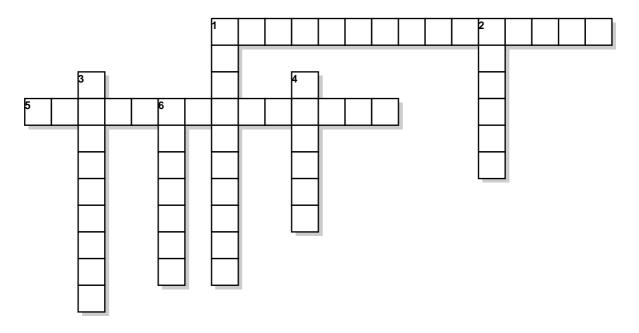
## **Portakabin**



## **Across**

- 1 Moving new products into new markets at the same time
- 5 Process of collecting and analysing data about customers

## **Down**

- 1 A promotional material
- 2 Igor \_\_\_\_\_ was a mathematician who applied his work to the world of business
- 3 A single example of a planned product
- 4 The \_\_\_\_\_ is usually considered the most important day for any new product
- 6 \_\_\_\_\_ enables materials and products to be evaluated for their worth and performance

## **Possible Answers:**

Ansoff, Direct mail, Diversification, Launch, Market research, Prototype, Testing