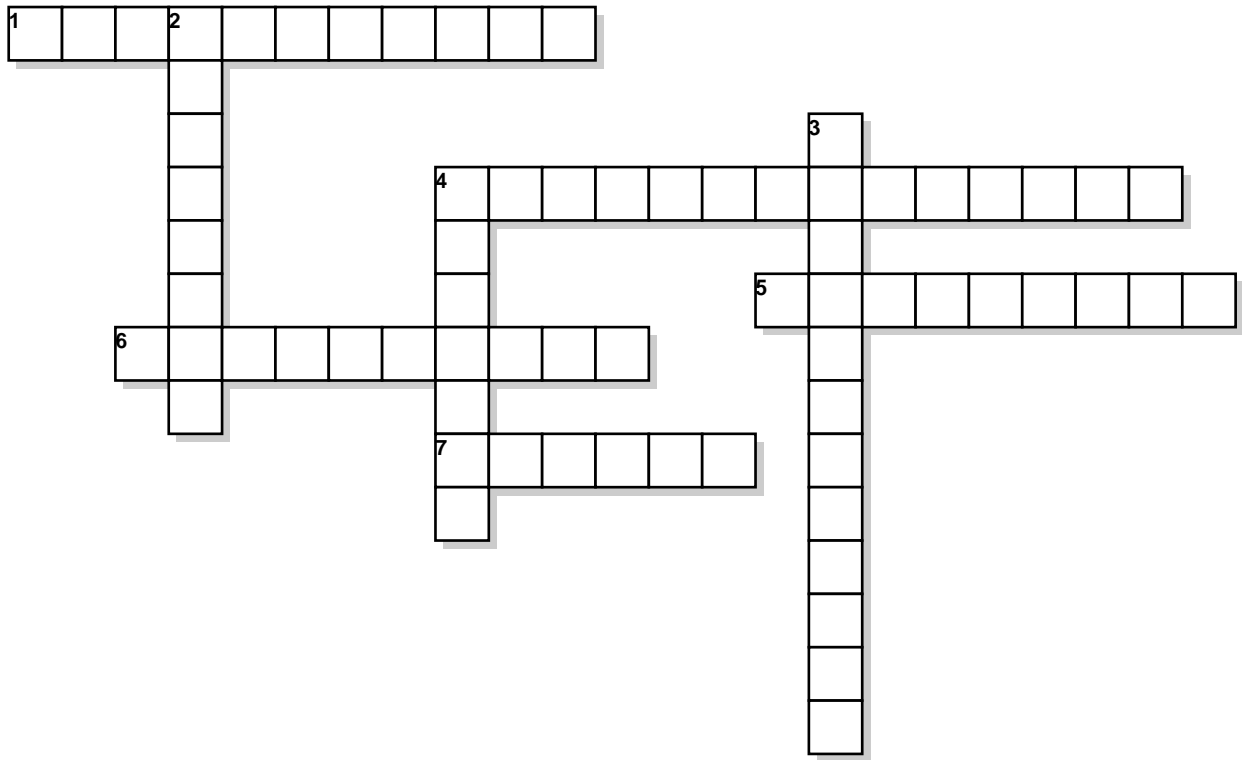


# Specsavers



## Across

- 1 a business jointly owned by two or more people
- 4 where activities or decisions are concentrated in one location, usually head office
- 5 a business that buys into the name and formula of another for a fee
- 6 passing responsibility and authority to people at lower levels in the organisation
- 7 sales activities directly to consumers

## Down

- 2 value of sales made over a period of time
- 3 organisational structure with lots of layers
- 4 assumptions, beliefs and patterns of behaviour shared by a group of people or an organisation

## Possible Answers:

Centralisation, Culture, Delegation, Franchise, Hierarchical, Partnership, Retail, Turnover