

# **THE TIMES 100**

### Edition 14

Forestry Commission: Developing people through training Lesson plan

### Content area

- Roles and responsibilities
- On-the-job training
- Off-the-job training
- Learning and development

#### Method

This resource can be used for general class work, homework or learning skills for investigation.

It is a good simple exercise in bringing the various terminologies together in understanding what it means, and how it can be used in context. This allows the pupils to bring out more in discussion and understand that the topics covered in Business Studies are not insular. The outcome will be by differentiation.

### **First Activity:**

Using the case study and any other resources, define the following words:

Public sector; private sector; primary sector; secondary sector; tertiary sector; private costs; private benefits; social costs; social benefits; external benefits; greenbelt; regeneration; regulations; wealth generation; % reen+; sustainability; carbon emissions; carbon footprint; fauna and flora; revenue; income; expenditure; recycling; vertical integration; horizontal integration; job specification; job description; vocational route; academic route; graduate scheme; apprenticeships; work placements; voluntary work; part time; full time; hierarchy; subordinate; responsibility; stakeholder; salary; wage; piece rate; fringe benefit; monetary rewards; non monetary reward; recruitment; selection; induction; training; on the job training; off the job training; motivation; job rotation; specialisation; health and safety; communication; leadership; CPD; staff appraisals; line manager; delegation; empowerment; job enrichment; job enlargement; SMART objectives; coaching; mentoring; secondment; opportunity cost; personnel; feedback; peer; competency skills; job production; design process; sponsorship; Chartered Engineer Status; legislation; added value; human capital; labour productivity; labour retention.

### **Second Activity**

Once you have completed the definitions link the following words together to form a paragraph. The words do not necessarily have to be in any order but must be in context of the Forestry Commission.



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### Questions

- 1. What is a public sector organisation?
- 2. Why do public sector organisations exist?
- 3. What are the benefits to the economy and population of the UK in having the Forestry Commission?
- 4. What is the multiplier effect?
- 5. What is the difference between a job description and a job specification?
- 6. List 4 sources that a person looking for employment may use to find a vacancy.
- 7. Using examples explain what a fringe benefit is?
- 8. What are the benefits to a business in using off-the-job training and on-the-job training?
- 9. Why is labour retention good for a business?
- 10. What is Human Capital?
- 11. Why is it important for employees to have a Personal Development Plan?
- 12. What is an appraisal?
- 13. What are the differences between job enrichment and job enlargement? How does this benefit a business?

### Activities

Using various sources available look up Modern Apprenticeships and record an overview of at least one scheme that is of interest to you.

Using the Times100 case studies and any other sources produce a list of at least 10 public sector organisations and what they provide to the general public of the UK in terms of products and services.

### Other resources

- MP3 download of the full case study
- Summary of the case study . 500 words
- Brief of the case study. for lower ability pupils
- Interactive online quizzes
- Revision theory



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